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Blake Gudgel

Senior Policy Advisor

Blake Gudgel specializes in advocacy at the intersection of health policy and technology. He brings to bear his experience with private sector development, government agencies and Congress to create new opportunities for Linchpin's small business clients. Specific areas of focus include new product and market launches, corporate partnerships, IP, in-and-out licensing, business modeling, venture financing, and federal partnership development.

Blake brings to Linchpin more than a decade of experience leading development efforts in startup and institutional settings. He has developed partnerships with multiple federal departments and agencies to support the development and launch of new technologies, including the Department of Defense, National Institutes of Health, TATRC, DARPA, National Science Foundation i-Corps, and the Department of Energy's National Labs. He has worked extensively with the Veterans' Administration health system to support data-driven outcomes and improved care for veterans who sustained injury in combat. Blake's primary focus has been in health technology, but his experience also includes co-generation energy, tech-education platforms, specialty pharma, e-commerce and agro-tech.



Prior to joining the Linchpin team, Blake served as Director of Business Development for the tech transfer office of a major state university, where he managed the transition of the university's intellectual property portfolio from lab to market, via licensing with public & private companies, spin-outs and collaborative partnerships. He has held positions on the leadership teams of multiple start-up health technology firms, and currently serves as an advisor to several high tech ventures. Blake received his degrees in Entrepreneurship/Venture Management and Marketing from the University of Oklahoma.